

# Quick Scan & Gap Analysis

The result-enhancing labour efficiency approach for retail



Jurjen de vries  
retailmanagement & efficiency



# “IMPROVE THE EFFECTIVITY AND EFFICIENCY IN YOUR RETAIL ORGANISATION”

*Jurjen de Vries retail-management & efficiency is an independent consultancy company with more than 30 years of experience in the field of efficient organisation of labour in retail.*

*Our areas of expertise are Efficiency Consultancy and WorkForce Management Consultancy. We are proud of our European Retail Labour Standards (database) which houses labour standards for a wide range of retail customers. More than 5,000 stores use our labour standards on a weekly base to forecast their workload. Our result-enhancing approach, database and toolkit are extensively tested and have proved themselves both nationally and internationally.*

*One of our products is the Quick Scan & Gap Analysis*

## GOALS OF THE QUICK SCAN & GAP ANALYSIS

- Gain insight into labour hours budget per store, per department, per activity;
- Gain insight into the 'gap' between realised productive hours and the for your organisation created labour hours budget per department (potential);
- Gain insight into how to improve effectiveness and efficiency in your organisation in relation to customer orientation.

## OUR RESULT-ENHANCING APPROACH

- Visits to a selection of your stores (small, medium, large) by one of our experienced consultants;
- Study of your retail formula policy;
- Identification of formula-specific activities and estimation of their impact;
- Identification of the most important parameters for your stores (small, medium, large);
- Calculation of weekly labour hours budget using our European Retail Labour Standards (database), based on *your parameters, your policy and your specific activities*;
- Discussion on short-term and long-term goals on improval of effectiveness and efficiency in your organisation;
- Comparison of realised hours with the labour hours budget, Gap Analysis;
- Run time of this project will be around two weeks, depending on availability.

## RESULT

*A report containing:*

- Weekly labour hours budget for three stores per department, based on *your parameters, your policy, your specific activities* and European Retail Labour Standards (database);
- Comparison of realised hours with the labour hours budget, Gap Analysis;
- Proposals to improve the effectivity and efficiency in your organisation.

## COSTS

Curious about the costs for your company?

We guarantee Return on Investment within less than two months.

For more information about this or other products visit our website: [www.jurjendevriesretail.com](http://www.jurjendevriesretail.com).

And sign in for the Quick Scan & Gap Analysis at: [www.jurjendevriesretail.com/gapanalysis](http://www.jurjendevriesretail.com/gapanalysis).

## Add the base under your store concept...

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